

AFTRA TELEVISION RECORDED COMMERCIALS CONTRACT
SAG TELEVISION COMMERCIALS CONTRACT
Late Night Waiver: Effective through March 31, 2012

LATE NIGHT WAIVER

The Unions have granted a waiver to permit a lower rate for commercials which air on late night broadcast TV networks (ABC, CBS, NBC). The following represents the rates and terms applicable to that waiver:

1. The waiver applies only to the hours between 2:00 AM and 6:00 AM.
2. The waiver automatically expires 30 days after the national rating results are published which show that the average weekly rating of programming shown during this time period has exceeded 1.5 million homes.
3. Payment shall be as indicated below for unlimited use of a commercial within a 13-week cycle on a single network commencing with the first air date.
4. The holding fee may not be credited against such use.
5. The Unions will review this waiver at six month intervals. If such review causes the Unions to change the status of this waiver, 30 days notice will be given to the network. This agreement shall in no event expire later than March 31, 2012.

RATES

On-camera Principal	\$326.60
Off-camera Principal	245.55
On-camera Group 3-5	239.15
On-camera Group 6-8	211.75
On-camera Group 9+	175.80
Off-camera Group 3-5	138.55
Off-camera Group 6-8	120.15
Off-camera Group 9+	98.00